## REVENUE ESTIMATING CONFERENCE FISCAL YEAR 08 FORECAST

(In Million \$)

	(		ADOPTED		
REVENUE SOURCE / Dedications	Official Forecast 2/10/2008	Proposed OPB Forecast 5/9/08	Proposed LFO Forecast 5/9/08	OPB +(-) Official Forecast	LFO +(-) Official Forecast
Alcoholic Beverage	19.0	19.0	19.0	-	-
Beer	36.5	37.2	36.5	0.7	-
Corporate Franchise	247.4	304.1	283.0	56.7	35.6
Corporate Income	663.1	709.6	752.5	46.5	89.4
, Total Corp Fran. & Inc.	910.5	1,013.7	1,035.5	103.2	125.0
Gasoline & Special Fuels	610.0	572.7	585.0	(37.3)	(25.0)
Gift	3.0	2.6	3.0	(0.4)	-
Hazardous Waste	4.5	4.3	4.5	(0.2)	-
Individual Income	2,981.0	3,212.7	3,144.5	231.7	163.5
Inheritance	3.0	9.3	8.0	6.3	5.0
Natural Gas Franchise	5.0	5.2	5.0	0.2	_
Public Utilities	5.0	5.1	5.0	0.1	-
Auto Rental Excise	5.5	5.7	5.5	0.2	_
Sales Tax - General	2,835.3	2,853.1	2,835.3	17.8	
Severance	2,835.3	1,032.1		87.1	- 85.0
	945.0	1,032.1	1,030.0		05.0
Special Fuels		-		-	-
Supervision/Inspection Fee	6.0	6.4	7.0	0.4	1.0
Tobacco	143.7	147.4	144.8	3.7	1.1
Unclaimed Property	28.0	36.2	32.0	8.2	4.0
Miscellaneous Receipts	6.5	6.0	6.5	(0.5)	-
Total-Dept. of Revenue	8,547.5	8,968.7	8,907.0	421.2	359.6
Royalties	582.0	636.4	645.0	54.4	63.0
Rentals	22.0	22.6	22.0	0.6	_
Bonuses	24.0	25.7	24.0	1.7	-
Mineral Interest	2.0	3.0	2.0	1.0	-
Total-Natural Res.	630.0	687.7	693.0	57.7	63.0
Interest Earnings (SGF)	160.0	185.0	170.0	25.0	10.0
Interest Earnings (TTF)	15.0	16.4	16.3	1.4	1.3
Var. Agy. Receipts	32.3	35.0	32.3	2.7	1.5
	18.3	18.3	18.3		-
Agency SGR Over-Collections				(0.0)	-
Bond Reimbursements	4.3	4.3	4.3	(0.0)	-
Quality Ed. Support Fund	67.0	68.5	67.0	1.5	-
Lottery Proceeds	130.2	128.7	130.2	(1.5)	-
Land-based Casino	90.0	90.2	90.0	0.2	-
Tobacco Settlement	71.8	74.1	74.1	2.3	2.3
DHH Provider Fees	108.4 <b>697.3</b>	108.4 <b>728.9</b>	<u>108.4</u> <b>710.9</b>	31.6	- 13.6
Total Treasury	097.5	720.9	710.9	51.0	13.0
Excise License	335.0	348.0	335.0	13.0	-
Ins. Rating Fees (SGF)	52.8	52.7	52.8	(0.1)	-
Total-Insurance	387.8	400.7	387.8	12.9	0.0
Misc. DPS Permits & ABC Permits	10.8	11.1	11.2	0.3	0.4
Titles	22.9	24.6	23.7	1.7	0.8
Vehicle Licenses	95.0	97.6	97.6	2.6	2.6
Vehicle Sales Tax	327.0	341.5	339.0	14.5	12.0
Riverboat Gaming	383.0	391.5	389.0	8.5	6.0
Racetrack slots					
	57.0	57.7 207.9	57.0 210.0	0.7	-
Video Draw Poker Total-Public Safety	205.0 1,100.7	1,131.9	1,127.5	2.9 <b>31.2</b>	<u>5.0</u> 26.8
-					
Total Taxes, Lic., Fees	11,363.2	11,917.9	11,826.2	554.7	463.0
Less: Dedications	(1,778.8)	(1,769.6)	(1,779.4)	9.2	(0.6)
Less: NOW Waiver Fund Allocation	(50.0)	(50.0)	(50.0)	-	-
STATE GENERAL FUND REVENUE - DIRECT	9,534.4	10,098.3	9,996.8	563.9	462.4
Oil Price (\$/barrel)	\$82.51	\$88.28	\$92.35	\$5.77	\$9.84
	•		ADOPTED		

# **REVENUE ESTIMATING CONFERENCE**

FISCAL YEAR 08 FORECAST (In Million \$)

ADOPTED

			ADOFILD		
	Official Forecast	Proposed OPB	Proposed LFO	OPB +(-) Official	LFO +(-) Official
REVENUE SOURCE / Dedications	2/10/2008	Forecast 5/9/08	Forecast 5/9/08	Forecast	Forecast
Motor Fuels/Veh Sales Tax-TTF	488.0	450.0	ADOPTED	(00.0)	(00.0)
		458.2	468.0	(29.8)	(20.0)
Motor Vehicles Lic TTF	39.9	42.9	41.0	3.0	1.1
Aviation Tax - TTF	9.7 20 5	9.7	9.7	-	-
TTF/Interest and Fees	39.5	38.2	40.8	(1.3)	1.3
Motor Fuels - TIME Program	122.0	114.5	117.0	(7.5)	(5.0)
Motor Veh.Lic - Hwy Fund #2	11.1	11.5	11.4	0.4	0.3
State Highway Improvement Fund	10.9	10.8	11.2	(0.1)	0.3
Severance Tax -Parishes	40.8	42.3	44.2	1.5	3.4
Severance Tax - Forest Prod. Fund	3.4	3.4	3.4	(0.0)	-
Royalties - Parishes	58.2	63.6	64.5	5.4	6.3
Royalties-DNR/AG Support Fund	2.6	2.6	2.6	-	-
Wetlands Fund	34.4	37.1	37.1	2.7	2.8
Mineral Audit Settlement Fund	0.0	0.0	0.0	-	-
Quality Ed. Support Fund	67.0	68.5	67.0	1.5	-
LA Econ Dev Port Dev Infra Fund	0.0		0.0	-	-
Sales Tax Econ. Development	13.8	14.4	13.8	0.6	0.1
Tourist Promotion District	23.7	24.0	23.8	0.2	0.1
Excise Lic 2% Fire Ins.	17.2	21.2	17.2	4.0	-
Excise LicFire Mars. Fd.	13.4	17.4	13.4	4.0	-
Excise Lic LSU Fire Tr.	2.7	3.1	2.7	0.5	-
Insurance Fees	52.8	52.7	52.8	(0.1)	-
State Police Salary Fund	15.6	15.6	15.6	-	-
Video Draw Poker	64.1	61.3	65.4	(2.8)	1.3
Racetrack Slots	25.3	24.7	25.4	(0.6)	0.1
Lottery Proceeds Fund	129.7	128.4	129.7	(1.3)	-
SELF Fund	171.2	173.6	172.5	2.4	1.3
Riverboat 'Gaming' Enforce.	58.3	62.3	62.2	4.0	3.9
Compulsive Gaming Fund	2.5	2.5	2.5	-	-
Stabilization Fund	0.0	0.0	0.0	-	-
Hazardous Waste Funds	4.5	4.3	4.5	(0.2)	-
Supervision/Inspection Fee	6.0	6.4	7.0	0.4	1.0
Insp. Fee/Gasoline, Ag. Petr. Fund	5.2	4.8	5.0	(0.4)	(0.2)
Tobacco Settlement	71.8	74.1	74.1	2.3	2.3
Tob Tax Health Care Fd / Reg Enf Fd	42.3	44.2	42.6	1.9	0.3
Rapid Response Fund	7.8	7.8	7.8	(0.0)	-
Unclaimed Property / I-49	15.0	15.0	15.0	-	-
DHH Provider Fees	108.4	108.4	108.4	-	-
Total Dedications	1,778.8	1,769.6	1,779.4	(9.2)	0.6
			ADOPTED		

## REVENUE ESTIMATING CONFERENCE FISCAL YEAR 09 FORECAST

(In Million \$)

ADOPTED

	ADOPTED						
REVENUE SOURCE / Dedications	Official Forecast 2/10/2008	Proposed OPB Forecast 5/9/08	Proposed LFO Forecast 5/9/08	OPB +(-) Official Forecast	LFO +(-) Official Forecast		
Alcoholic Beverage	19.0	19.4	19.0	0.4	-		
Beer	36.5	38.0	36.5	1.5	-		
Corporate Franchise	247.8	275.8	261.7	28.0	13.9		
Corporate Income	681.9	643.4	706.8	(38.5)	24.9		
Total Corp Fran. & Inc.	929.7	919.2	968.5	(10.5)	38.8		
Gasoline & Special Fuels	632.0	561.2	595.0	(70.8)	(37.0)		
Gift	-	1.9	-	1.9	-		
Hazardous Waste	4.5	4.4	4.5	(0.1)	-		
Individual Income	2,776.1	2,937.6	2,873.1	161.5	97.0		
Inheritance	1.4 5.0	5.0 5.3	1.4	3.6	-		
Natural Gas Franchise Public Utilities	5.0 5.0	5.3	5.0 5.0	0.3 0.2	-		
Auto Rental Excise	5.5	5.8	5.5	0.2	-		
Sales Tax - General	2,960.2	2,861.9	2,891.2	(98.3)	(69.0)		
Severance	843.0	1,070.0	973.0	(90.3) 227.0	130.0		
Special Fuels	040.0	-	070.0	-	-		
Supervision/Inspection Fee	6.0	6.5	7.0	0.5	1.0		
Торассо	141.1	150.5	141.3	9.4	0.2		
Unclaimed Property	28.0	37.0	32.0	9.0	4.0		
Miscellaneous Receipts	6.5	6.1	6.5	(0.3)	-		
Total-Dept. of Revenue	8,399.5	8,635.0	8,564.5	235.5	165.0		
Royalties	552.0	659.8	723.0	107.8	171.0		
Rentals	22.1	22.8	24.6	0.7	2.5		
Bonuses	24.0	23.1	24.0	(0.9)	-		
Mineral Interest	1.0	1.0	1.0	-	-		
Total-Natural Res.	599.1	706.7	772.6	107.6	173.5		
Interest Earnings (SGF)	135.0	185.0	150.0	50.0	15.0		
Interest Earnings (SGF)	9.0	16.0	15.0	7.0	6.0		
Var. Agy. Receipts	32.3	35.0	32.3	2.7	-		
Agency SGR Over-Collections	18.3	18.0	18.3	(0.3)	-		
Bond Reimbursements	4.3	4.3	4.3	(0.0)	-		
Quality Ed. Support Fund	65.0	69.2	65.0	4.2	-		
Lottery Proceeds	123.0	124.0	128.7	1.0	5.7		
Land-based Casino	90.0	90.2	90.0	0.2	-		
Tobacco Settlement	76.1	76.7	76.7	0.6	0.6		
DHH Provider Fees	106.3	106.3	106.3	-	-		
Total Treasury	659.4	724.7	686.7	65.3	27.3		
Excise License	350.7	364.4	350.7	13.6	-		
Ins. Rating Fees (SGF)	54.9	53.8	54.9	(1.1)	-		
Total-Insurance	405.6	418.2	405.6	12.6	0.0		
Misc. DPS Permits & ABC Permits	10.4	11.3	11.4	1.0	1.1		
Titles	22.0	25.1	24.2	3.1	2.2		
Vehicle Licenses	94.0	99.6	94.0	5.6	-		
Vehicle Sales Tax	314.0	348.6	346.1	34.6	32.1		
Riverboat Gaming	379.0	391.5	385.0	12.5	6.0		
Racetrack slots	57.0	57.7	57.0	0.7	-		
Video Draw Poker	205.0	202.7	210.0	(2.3)	5.0		
Total-Public Safety	1,081.3	1,136.6	1,127.8	55.3	46.4		
Total Taxes, Lic., Fees	11,144.8	11,621.2	11,557.1	476.3	412.2		
Less: Dedications	(1,804.1)	(1,820.2)	(1,854.5)	(16.1)	(50.4)		
Less: NOW Waiver Fund Allocation							
STATE GENERAL FUND REVENUE - DIRECT	9,340.7	9,800.9	9,702.5	460.2	361.8		
Oil Price (\$/barrel)	\$73.45	\$97.55	\$84.23 ADOPTED	\$24.10	\$10.78		
Some columns and lines do not add precisely due to round	lina						

# **REVENUE ESTIMATING CONFERENCE** FISCAL YEAR 09 FORECAST (In Million \$)

ADOPTED

	` I		ADOPTED		
REVENUE SOURCE / Dedications	Official Forecast 2/10/2008	Proposed OPB Forecast 5/9/08	Proposed LFO Forecast 5/9/08 ADOPTED	OPB +(-) Official Forecast	LFO +(-) Official Forecast
Motor Fuels/Veh Sales Tax-TTF	505.6	483.9	510.6	(21.7)	5.0
Motor Vehicles Lic TTF	39.5	43.8	39.5	4.3	-
Aviation Tax - TTF	9.7	9.7	9.7	4.5	_
TTF/Interest and Fees	33.5	37.8	39.5	4.3	6.0
Motor Fuels - TIME Program	126.4	112.2	119.0	(14.2)	(7.4)
Motor Veh.Lic - Hwy Fund #2	120.4	11.7	11.0	0.7	(7.4)
State Highway Improvement Fund	21.5	33.1	32.2	11.6	- 10.7
Severance Tax -Parishes	41.3	41.7	47.2	0.4	5.9
Severance Tax - Forest Prod. Fund	3.4	3.4	3.4	(0.0)	5.9
Royalties - Parishes	55.2	66.0	72.3	10.8	- 17.1
Royalties-DNR/AG Support Fund	2.6	2.6	2.6	10.0	-
Wetlands Fund	31.8	38.3	37.4	6.5	5.6
Mineral Audit Settlement Fund	0.0	0.0	0.0	-	5.0
Quality Ed. Support Fund	65.0	69.2	65.0	4.2	-
LA Econ Dev Port Dev Infra Fund	0.0	09.2	0.0	7.2	
Sales Tax Econ. Development	14.3	14.4	14.1	0.1	(0.2)
Tourist Promotion District	24.6	24.1	24.3	(0.5)	(0.2)
Excise Lic 2% Fire Ins.	18.8	22.2	18.8	3.4	(0.0)
Excise LicFire Mars. Fd.	14.6	18.2	14.6	3.6	_
Excise Lic LSU Fire Tr.	2.9	3.3	2.9	0.4	_
Insurance Fees	54.9	53.8	54.9	(1.1)	-
State Police Salary Fund	15.6	15.6	15.6	-	-
Video Draw Poker	62.9	58.7	64.2	(4.1)	1.3
Racetrack Slots	26.1	25.8	25.6	(0.3)	(0.5)
Lottery Proceeds Fund	122.5	123.5	128.2	1.0	5.7
SELF Fund	170.4	173.6	171.7	3.2	1.3
Riverboat 'Gaming' Enforce.	62.8	62.3	61.6	(0.5)	(1.2)
Compulsive Gaming Fund	2.5	2.5	2.5	-	-
Stabilization Fund	0.0	0.0	0.0	-	-
Hazardous Waste Funds	4.5	4.4	4.5	(0.1)	-
Supervision/Inspection Fee	6.0	6.5	7.0	0.5	1.0
Insp. Fee/Gasoline, Ag. Petr. Fund	5.4	4.7	5.1	(0.7)	(0.3)
Tobacco Settlement	76.1	76.7	76.7	0.6	0.6
Tob Tax Health Care Fd / Reg Enf Fd	41.5	45.1	41.6	3.6	0.1
Rapid Response Fund	10.0	10.0	10.0	-	_
Unclaimed Property / I-49	15.0	15.0	15.0	-	-
DHH Provider Fees	106.3	106.3	106.3	-	-
Total Dedications	1,804.1	1,820.2	1,854.5	16.1	50.4
	,	,	ADOPTED		

# **REVENUE ESTIMATING CONFERENCE**

FISCAL YEAR 10-12 FORECAST (In Million \$)

(In Milli				
	ADOPTED	ADOPTED	ADOPTED	
	LFO FY10	LFO FY11	LFO FY12	
REVENUE SOURCE / Dedications	5/9/08	5/9/08	5/9/08	
Alcoholic Beverage	19.0	19.0	19.0	
Beer	36.5	36.5	36.5	
Corporate Franchise	219.4	156.7	160.6	
Corporate Income	622.0	601.0	644.2	
Total Corp Fran. & Inc.	841.4	757.7	804.8	
Gasoline & Special Fuels	604.0	615.0	624.0	
Gift	0.0	0.0	0.0	
Hazardous Waste	4.5	4.5	4.5	
Individual Income	2,916.2	3,046.0	3,185.8	
Inheritance	1.4	1.4	1.4	
Natural Gas Franchise	5.0	5.0	5.0	
Public Utilities	5.0	5.0	5.0	
Auto Rental Excise	5.5	5.5	5.5	
Sales Tax - General	2,794.2	2,889.2	2,981.2	
Severance	928.0	895.0	875.0	
Special Fuels	020.0	000.0	010.0	
Supervision/Inspection Fee	7.0	7.0	7.0	
Tobacco	140.9	140.4	140.0	
Unclaimed Property	32.0	32.0	32.0	
Miscellaneous Receipts	6.5	6.5 9.465.7	6.5	
Total-Dept. of Revenue	8,347.0	8,465.7	8,733.2	
Royalties	614.0	556.0	553.0	
Rentals	20.9	18.9	18.8	
Bonuses	20.0	24.0	24.0	
Mineral Interest	1.0	1.0	1.0	
Total-Natural Res.	659.9	599.9	596.8	
Total-Natural Nes.	055.5	555.5	550.0	
Interest Earnings (SGF)	130.0	110.0	90.0	
Interest Earnings (TTF)	14.0	13.0	12.0	
Var. Agy. Receipts	32.3	32.3	32.3	
Agency SGR Over-Collections	18.3	18.3	18.3	
Bond Reimbursements	4.3	4.3	4.3	
Quality Ed. Support Fund	4.3 65.0	4.3	4.3 65.0	
Lottery Proceeds	123.0	123.0	123.0	
Land-based Casino	90.0	90.0	90.0	
Tobacco Settlement	90.0 81.5	90.0 86.5	90.0	
DHH Provider Fees				
	<u>106.3</u> 664.8	<u> </u>	<u>106.3</u> 633.1	
Total Treasury	004.0	040.0	033.1	
Excise License	363.0	377.2	390.8	
Ins. Rating Fees (SGF)				
	<u>57.1</u>	59.3	61.7	
Total-Insurance	420.1	436.5	452.5	
Miae DBS Dermite & ABC Dermite	10.7	10 7	14.0	
Misc. DPS Permits & ABC Permits	12.7	13.7	14.0	
Titles	26.5	28.9	29.5	
Vehicle Licenses	97.0	99.0	102.0	
Vehicle Sales Tax	353.4	360.8	368.4	
Riverboat Gaming	381.0	377.0	373.0	
Racetrack slots	57.0	57.0	57.0	
Video Draw Poker	210.0	210.0	210.0	
Total-Public Safety	1,137.6	1,146.4	1,153.9	
Total Taxos Lic. Ecco	11 220 4	11 207 2	11 560 2	
Total Taxes, Lic., Fees	11,229.4	11,297.2	11,569.3	
Less: Dedications	(1,903.4)	(1,959.1)	(2,060.1)	
Less: NOW Waiver Fund Allocation	0.0	0.0	0.0	
STATE GENERAL FUND REVENUE - DIRECT	9,325.9	9,338.1	9,509.3	
Oil Price (\$ (herrel)	A70 47	<b>*••••</b>	<b>407 00</b>	
Oil Price (\$/barrel)	\$72.17 ADOPTED	\$68.46 ADOPTED	\$67.63 ADOPTED	
Construction and Prove descent address data to the				

# REVENUE ESTIMATING CONFERENCE FISCAL YEAR 10-12 FORECAST (In Million \$)

	(IN MIIIION \$) ADOPTED	ADOPTED	ADOPTED	
	LFO FY10	LFO FY11	LFO FY12	
REVENUE SOURCE / Dedications	5/9/08	5/9/08	5/9/08	
	0,0,00	0,0,00	0,0,00	
_	ADOPTED	ADOPTED	ADOPTED	
Motor Fuels/Veh Sales Tax-TTF	553.9	600.2	683.4	
Motor Vehicles Lic TTF	40.7	41.6	42.8	
Aviation Tax - TTF	9.7	9.7	9.7	
TTF/Interest and Fees	38.5	37.5	36.5	
Motor Fuels - TIME Program	120.8	123.0	124.8	
Motor Veh.Lic - Hwy Fund #2	11.3	11.6	11.9	
State Highway Improvement Fund	44.3	45.3	46.6	
Severance Tax -Parishes	50.2	53.4	57.1	
Severance Tax - Forest Prod. Fund	3.4	3.4	3.4	
Royalties - Parishes	61.4	55.6	55.3	
Royalties-DNR/AG Support Fund	2.6	2.6	2.6	
Wetlands Fund	34.4	32.6	32.1	
Mineral Audit Settlement Fund	0.0	0.0	0.0	
Quality Ed. Support Fund	65.0	65.0	65.0	
LA Econ Dev Port Dev Infra Fund	0.0	0.0	0.0	
Sales Tax Econ. Development	13.7	14.2	14.6	
Tourist Promotion District	23.6	24.4	25.1	
Excise Lic 2% Fire Ins.	20.5	22.3	24.3	
Excise LicFire Mars. Fd.	15.9	17.3	18.9	
Excise Lic LSU Fire Tr.	3.2	3.5	3.8	
Insurance Fees	57.1	59.3	61.7	
State Police Salary Fund	15.6	15.6	15.6	
Video Draw Poker	64.2	64.2	64.2	
Racetrack Slots	25.6	25.6	25.6	
Lottery Proceeds Fund	122.5	122.5	122.5	
SELF Fund	170.8	169.9	169.1	
Riverboat 'Gaming' Enforce.	61.0	60.3	59.7	
Compulsive Gaming Fund	2.5	2.5	2.5	
Stabilization Fund	2.5	2.5	2.5	
Hazardous Waste Funds	0.0 4.5	4.5	4.5	
	4.5 7.0	4.5 7.0	4.5	
Supervision/Inspection Fee				
Insp. Fee/Gasoline, Ag. Petr. Fund	5.2	5.3	5.4	
Tobacco Settlement	81.5	86.5	91.8	
Tob Tax Health Care Fd / Reg Enf Fd	41.5	41.3	41.2	
Rapid Response Fund	10.0	10.0	10.0	
Unclaimed Property / I-49	15.0	15.0	15.0	
DHH Provider Fees	106.3	106.3	106.3	
Total Dedications	1,903.4	1,959.1	2,060.1	
	ADOPTED	ADOPTED	ADOPTED	

## REVENUE ESTIMATING CONFERENCE May 9, 2008

#### State General Fund Revenue Forecast (millions of \$)

	FY07	FY08	FY09	FY10	FY11	FY12
Revenue	\$9,681	\$9,997	\$9,703	\$9,326	\$9,338	\$9,509
Yr/Yr \$ Chg.	\$1,378	\$381	-\$294	-\$377	\$12	\$171
Yr/Yr % Chg.	16.6%	3.3%	-2.9%	-3.9%	0.1%	1.8%
Forecast Change		\$462	\$362	\$364	\$294	\$269

Strong collections growth in FY07 continued the 12.3% surge experienced in the storm year of FY06. In that year most of the revenue surge was sales tax, as the economy began its recovery from hurricanes Katrina and Rita, growing by 19% and making up 60% of the year's revenue gains. In FY07 most of the revenue surge was income tax, as deferred payments came in, unemployment dropped below the national average, and wage premiums pushed up taxable incomes, growing by 30% and making up 45% of the year's revenue gains. In both years the corporate sector contributed as oil prices continued rising and the dollar exchange rate continued falling, driving exports and corporate collections. Mineral revenues continued their surge in FY07, as production came back on line and oil prices continued to rise.

Growth appears to be slowing across the board in FY08 (sales tax, income tax, corporate taxes, mineral revenue), but upward revisions to the forecast baseline are still recommended throughout the forecast horizon, driven largely by oil & gas revenue and personal income tax collections. The year-over-year forecast path continues to be one of lower revenue each year through FY10 as oil price forecasts moderate and tax cuts phase in. However, past forecasts have failed to find the state's post-storm revenue peak, and upside potential may still exist in certain revenues such as personal income tax and severance & royalty collections. Downside risks exist in slowing recovery activity after the immediate replacement surges, and the possibility of a national recession that dampens oil prices and tax receipts in general.

	FY07	FY08	FY09	FY10	FY11	FY12
General	\$2,838	\$2,835	\$2,891	\$2,794	\$2,889	\$2,981
Vehicle	\$360	\$339	\$346	\$353	\$361	\$368
Forecast Change		\$12	\$32	\$31	\$33	\$33
1% Busi. Utils.			-\$69	-\$68	-\$68	-\$68
MM&E Accel.				-\$4		
MM&E	-\$6	-\$9	-\$11	-\$14		
Business Utilities				-\$156	-\$156	-\$156

#### Sales Tax Forecast (millions of \$)

Other Susps Expire	-\$32	-\$32	-\$32
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The big surge year for both general and vehicle sales tax was FY06, the fiscal year of the storms, with growth of 17.2% and 29.2%, respectively, as many possessions were replaced immediately after the storms. Even while substantial recovery spending and strong oil & gas activity continues, growth in the general sales tax slowed in FY07 to 4.2% and has slowed even more in FY08 to 2.6% on a cash basis through April and to only 0.5% on an accrual basis. Also, even with this year-to-date cash basis growth, it seems likely that a net accrual loss of as much as \$50 million may occur at the end of this year (the offset to last year's large net accrual gain). Continued recovery spending and oil & gas activity support projected out-year baseline growth in excess of 3% per year. Federal tax rebate checks will help in FY09, but the effects of the U.S. slowdown/recession appear to have not yet made their way into the state's spending flows in a significant way.

The forecast accounts for the 1% reduction in the business utilities sales tax rate enacted in the recent 2008ES2 session, and already accounted for the scheduled drop of this tax rate on business utilities to 1% (from 3.3%) in FY10, as well as the scheduled drop of the tax rate on all other suspended exemptions to 1% (from 4%) at the same time. The acceleration of the phase-out of tax on manufacturing machinery & equipment is accounted for in FY10, as well as the scheduled phase-out up to then (albeit at a significantly reduced level). Other than these scheduled changes and fiscal notes, not changes have been made to the base forecasts of the general sales tax.

Vehicle replacement peaked by the middle of FY07 and that year finished with a 4.8% drop which has continued into FY08 (3.5% through January). While a decline is projected through FY08, that decline has been lessoning and positive growth is expected in FY09 and beyond, reversing a decline formerly expected through FY10. Support to this tax comes from income and job growth in Louisiana, fleet shifting to more fuel efficient vehicles, and federal rebate checks in FY09.

	FY07	FY08	FY09	FY10	FY11	FY12
Income Tax	\$3,257	\$3,145	\$2,873	\$2,916	\$3,046	\$3,186
Forecast Change		\$164	\$97	\$69	\$79	\$92
Tuition Deduction				-\$23	-\$25	-\$26
Excess Itemized		-\$157	-\$190	-\$308	-\$332	-\$357
Earned Income Credit			-\$41	-\$41	-\$41	-\$41
Insurance Credit			-\$92			
Film Production	-\$50	-\$50	-\$50	-\$50	-\$50	-\$50
Citizens Credit	-\$40	-\$56	-\$56	-\$56	-\$56	-\$56
Film Infrastructure		-\$10	-\$49	-\$84	-\$69	-\$43

#### Personal Income Tax Forecast (millions of \$)

Collections held up in storm year FY06 (4.6%) due to withholding strength, but the surge really occurred in FY07 with 29.7% growth. Deferred payment catch up, low unemployment, wage growth, oil & gas sector gains all contributed to a very strong year. While withholding continues to perform well in FY08, the catch-up effect has ended and a net accrual loss is likely, as well. Underlying base growth is projected as a 0.7% decline in FY08 from the strong prior year, essentially flat in FY09 (+0.4%), then returning to the modest 4% range for FY10 - FY12.

Performance of this tax is also influenced by a variety of tax breaks. The most recent being a deduction for nonpublic school tuition payments and school uniform costs for all students, enacted in the recent second special session of 2008. Additional reductions must also be made for the return of the excess federal itemized deduction, the new state earned income tax credit, and a one-time credit of 7% of homeowner insurance premiums. Already built into the baseline forecast is approximately \$50 million per year of film production tax credits, \$56 million per year of Citizens assessment credits, and a portion of the film infrastructure credit exposure. It should be noted that a large potential exposure exists from unused Citizens credits (possibly \$200 million), and that the film infrastructure tax credit exposure is a maximum exposure of what appears might occur over the next few years (one-half allocated against corporate taxes and one-half against personal income tax). Substantially more film infrastructure tax credits than this have been applied for, and the amount of tax credit actually granted will depend on actual approved expenditures. In addition, the timing of specific dollar realizations of this tax credit, and others is uncertain.

This tax has been a strong suit of the state's revenue base, exhibiting remarkable resiliency in the post-storm period. If there is material upward potential in the revenue forecast other than the oil & gas sector, that potential is in this tax.

	FY07	FY08	FY09	FY10	FY11	FY12
Revenue	\$1,052	\$1036	\$969	\$841	\$758	\$805
Forecast Change		\$125	\$39	\$86	\$55	\$98
New Markets Credit			-\$10	-\$15	-\$15	-\$8
Borr Cap Accel					-\$26	
Film Production	-\$35	-\$35	-\$35	-\$35	-\$35	-\$35
Borrowed Capital	-\$45	-\$68	-\$90	-\$113	-\$135	-\$161
Film Infrastructure		-\$10	-\$49	-\$84	-\$69	-\$43

#### Corporate Tax Forecast (millions of \$)

FY07 was the fourth consecutive year of growth in corporate collections (the last years experiencing double-digit growth), driven by national economic growth, oil price increases, and exchange rate declines benefiting the broadly defined energy sector and exporters in the state. Cash basis growth has slowed to 7.8% through April'08 of FY08, and accrual basis growth is currently only 0.5%. Even with this year-to-date information

the degree of confidence that can be placed on corporate forecasts is fairly low. In addition, the baseline forecasts already account for about \$35 million per year of film production tax credits, and must be further reduced to account for the continuing phaseout of franchise tax on borrowed capital through FY12 and film infrastructure tax credit exposure. It needs to be emphasized here that the film infrastructure tax credit exposure is likely a maximum exposure of what might occur over the next few years (one-half allocated against corporate taxes and one-half against personal income tax). Substantially more tax credit than this has been applied for, and the amount of tax credit actually granted will depend on actual approved expenditures. The timing of specific dollar realizations of this tax credit and others is also uncertain.

Caution is always advised with corporate forecasts due to the highly volatile characteristics of these receipts. Double-digit annual growth and declines are typical, and monthly receipt variation within the year makes it difficult to identify current trending. In addition, roughly one-half to two-thirds of these revenues are collected in the last quarter of fiscal year. Thus, a cautious approach is typically taken with corporate forecasts.

	FY07	FY08	FY09	FY10	FY11	FY12
Oil \$/bbl, WTI	\$63.41	\$92.35	\$84.23	\$72.17	\$68.46	\$67.63
Forecast Change		\$9.84	\$10.78	\$9.07	\$10.31	\$9.55
Gas \$/mmbtu, HH	\$6.86	\$7.85	\$8.72	\$8.36	\$7.85	\$7.91
Forecast Change		\$0.77	\$1.46	\$1.13	\$1.13	\$1.14
Gas Sev. Tax Rate ¢/mcf	37.3¢	26.9¢	28.8¢	35.4¢	33.9¢	31.7¢

## **Oil and Gas Price Forecast**

With the rise in oil prices occurring over the past few years, climbing above \$100/bbl, the forecast for oil prices is a big question and risk, especially for FY09 and beyond. The oil price forecasts above are an average of forecasts made by Moody's, the federal Energy Information Administration, and the low price case of the state Department of Natural Resources. Oil price projections have been materially increased since the last forecast, with the projected price for FY08 now \$34.35/bbl higher than the price utilized at the beginning of the fiscal year, and FY09 being \$28.78/bbl higher. The out-years are higher, as well: FY10 \$20/bbl higher and FY11 \$17/bbl higher. This oil price up-cycle has been largely demand driven, but some unknown amount of price increase is likely attributable to geopolitical risk premium, weakening of U.S. dollar pricing currency, and commodity speculation. Given these influences, considerable uncertainty is associated with all oil price forecasts. While natural gas prices are more weather related and regionally determined, and have not exhibited the same degree of volatility and uncertainty as oil prices, they have also begun to exhibit material upward movement in their forecasts. A similar averaging is utilized for the gas price forecast above and is materially higher than the last forecast. Natural gas severance tax rates for each fiscal year are determined by the average gas price during the twelve month period ending in the month of March prior to the start of a new fiscal year. Thus, the FY09 tax rate is already fixed, while the table displays projected tax rates in FY10 – FY12 based on the gas price projections for the relevant periods. These new projected tax rates are  $5\not{e} - 6\not{e}$  higher than the last projection.

	FY07	FY08	FY09	FY10	FY11	FY12
Severance & Royalty	\$1,427	\$1,675	\$1,696	\$1,542	\$1,451	\$1,428
Forecast Change		\$148	\$301	\$336	\$294	\$277

#### Severance and Royalty Forecast (millions of \$)

Price spike up with production spike down in FY06 kept mineral revenue fairly unaffected in the storm year. Production recovery to pre-storm path within one year meant full year of normal production while oil prices continued to rise in FY07. Prices have continued to rise in FY08, as have the forecasts for mineral revenue. Even as the level of oil price forecasts continues to rise, the year-over-year pattern is for moderating oil prices. This causes revenue forecasts to fall off somewhat in FY10 and beyond. Material increases are made to the severance and royalty forecast; the interaction of significant oil & gas price changes, gas severance tax effects, updated production, and additional collections data. As a cautionary note, with the Stabilization Fund filled, all mineral revenue volatility over a threshold of approximately \$950 million directly affects the state general fund. Finally, royalty collections available to the state general fund are reduced by some \$13 million per year starting in FY09 as receipts from the Attakapas Wildlife Management Area are formally dedicated to the Conservation Fund for use by the Department of Wildlife and Fisheries.

	FY07	FY08	FY09	FY10	FY11	FY12
Riverboat	\$389	\$389	\$385	\$381	\$377	\$373
Video Poker	\$214	\$210	\$210	\$210	\$210	\$210
Lottery	\$129	\$130	\$129	\$123	\$123	\$123
Land-Based	\$84	\$90	\$90	\$90	\$90	\$90
Slots	\$56	\$57	\$57	\$57	\$57	\$57
Forecast Change		\$11	\$17	\$11	\$11	\$11

#### Gaming Revenue Forecast (millions of \$)

<u>Riverboat</u>: While the immediate post-storm boom is over, this sector has stabilized at about a 10% higher level of activity than the pre-storm period. As the Gulf Coast comes fully back on-line through 2008, some downward pressure on this activity may occur. A small forecast increase has been added to FY08 (\$6 million), but a 1% decline is imposed in each subsequent year, and continual assessment of competitive pressures will be necessary.

<u>Video poker</u>: This sector exhibits a similar pattern, in that the immediate post-storm boom is over, but the overall sector has settled at a level of activity about 5% higher than the immediate pre-storm period. Prior to the storms this sector was growing steadily, due almost entirely to truck-stop activity. In the post-storm period the truck-stop component

has been erratic but flat on average, while the other major component of bars & restaurants initially declined before stabilizing. A small increase to the forecast has been made, and projections have been held flat in all subsequent years.

<u>Lottery</u>: In the pre-storm period, Lottery transfers to the State were typically around \$110 million per year. In the post-storm years transfers have been around \$130 million each year. Calendar year 2008 sales so far suggest slightly less transfers for use in FY09, with somewhat less projected for the out-years. However, lottery sales are strongly influenced by jackpot size and frequency, which can materially revise forecasts.

<u>Land-Based</u>: Performance has been above pre-storm levels since re-opening in early 2006. The forecast is for a gain on FY07 (\$6m) as well as relative to current forecast (\$3m). Projections are held steady through FY12 as the city, its tourism base, and the Gulf Coast all continue recovery.

<u>Slots</u>: Post-storm win-per-admission has been 20% - 25% higher than pre-storm while admissions themselves have been below pre-storm levels. Collections from these facilities appears stable, and operations at the New Orleans Fairgrounds is included in the forecasts.

	FY07	FY08	FY09	FY10	FY11	FY12
Revenue	\$286	\$335	\$351	\$363	\$377	\$391
Forecast Change		\$29	\$40	\$27	\$15	\$11
Investment Credits	-\$114	-\$119	-\$124	-\$129	-\$134	-\$139
Guaranty Credits	-\$27	-\$24	-\$21	-\$19	-\$17	-\$15
CapCo Credits	-\$47	-\$33	-\$26	-\$18	-\$10	-\$10

#### Premium Tax Forecast (millions of \$)

Premium tax collections have performed well in the post-storm period, growing by 4.9% in the fiscal year of the storms (FY06) and then surging 33.3% in FY07 as higher premiums began to be imposed. Strong collections growth has continued in FY08, exhibiting 31.3% growth through March on a cash basis and 20.3% growth on an accrual basis. Consequently, forecasts for all years have been increased. In addition, net collections are also benefiting from declining tax credits. While basic investment tax credits grow steadily, credits for insurance guaranty assessments and CAPCO investments are declining. LIGA has not levied an assessment since 2004 and CAPCO credits continue their scheduled phase-down. Projected growth drops to 4.7% in FY09, then below 4% per year thereafter as premium increases moderate. The forecast assumes no additional guaranty assessments are levied or new tax credits are granted.

#### Motor Fuels Tax Forecast (millions of \$)

	FY07	FY08	FY09	FY10	FY11	FY12
Revenue	\$607	\$585	\$595	\$604	\$615	\$624
Forecast Change		-\$25	-\$37	-\$47	-\$54	-\$59

Combined gasoline and special fuels (diesel) performed well in the post-storm period, of FY06 and FY07, growing by 3.0% and 2.3%, respectively. However, collections are actually dropping in FY08 below the same period in FY07: -7.0% year-to-date cash through March'08 and -5.1% on an accrual basis. The drop in the current year results in materially lower levels of expected tax collections throughout the forecast horizon. Growth rebounds in FY09 to 1.7% and then settles in the 1.5% range in the out-years. Risks to this outlook would be continual oil price increases or sustained high prices that continue to push up gasoline pump prices to the point of significant demand destruction, and a more severe U.S. recession than is currently anticipated that sharply curtails consumer, business, and trucking activity. As evidenced by the tax drop so far in FY08, demand destruction is already be occurring.

	FY07	FY08	FY09	FY10	FY11	FY12
Vehicle Sales Tax To TTF			\$31	\$63	\$96	\$165
State Hwy Imp Fd Accel			\$11	\$11		
State Highway Improvement Fund		\$11	\$22	\$33		
Tourism Promotion District		\$5.0	\$5.6	\$4.5	\$5.2	\$5.9
NOW Opportunities Waiver Fund		\$50	\$?	\$?	\$?	\$?

#### New Dedications (millions of \$)

Significant changes to dedications of state tax revenue are depicted in the table above. These dedications divert revenue from the state general fund in favor of the uses supported by the particular special fund receiving the dedicated revenue. The most recent dedications occurred in the second special session of 2008. The first and most significant of these is a phase-in of motor vehicle sales tax collections to the Transportation Trust Fund (TTF). This will occur over a seven-year period and dedicate approximately \$365 million per year of revenue when fully phased in during FY15. Second is an acceleration of the existing dedication of vehicle license tax collections to the State Highway Improvement Fund. Originally enacted in 2006 with its first effect in FY08, this new special fund captures the remaining vehicle license tax revenue currently flowing to the state general fund, phased-in equally over a four year period. Full phase-in will now occur in FY10 rather than FY11. These monies will support road projects in the state system that are not eligible for federal highway funding assistance. Enacted in the 2007 session, the cap on retention of sales tax receipts by the Tourism Promotion District is entirely removed effective in FY08. The monies are used for out-of-state tourism advertising and promotion. Also enacted in the 2007 session, the NOW Opportunities Waiver Program can receive 12% of revenue forecast increases above the forecast in place at the beginning of the fiscal year up to \$50 million per year. This is currently expected to occur in FY08 but can not be projected for subsequent years of the forecast horizon since it can not be known what forecast will be in place at the beginning of any particular fiscal year and how much that forecast may change during the year.